

# SAVE MONEY ----- SAVE POINTS

## TWO IMPROVEMENTS TO THE NATIONAL & WORLD REGISTRATION PROCESS

### HOW TO SAVE MONEY – “EARLY BIRD” DISCOUNT OFFERED!

Everyone knows the old adage that “The Early Bird Gets The Worm”. We are making an adjustment to that adage. We are changing it to say “The Early Bird Saves The CASH!” Times have been challenging lately and we are aware that tournament registration fees can strain the finances. In an effort to help out where we can, we want to lessen that strain.

Continuing for our 2010 Black Belt Nationals, we will be offering an “Early Bird” discount to all competitors who register within the first few weeks that registration is open for each event. The time frame will be defined within the information provided for each event and will be available only to those that register on-line (mail-in or faxed-in registrations will not be eligible for this discount). Our on-line registration system will offer the discount for the specified time period and will automatically be adjusted once that time period is over. The structure of the discounts will be as follows: **DEADLINE NOVEMBER 30<sup>th</sup> (11:59 p.m. CST)**

<u>Original Price</u>	<u>“Early Bird” Discounted Price</u>	
2 Events = \$75.00	2 Events = \$65.00	A \$10.00 Savings
3 Events = \$110.00	3 Events = \$95.00	A \$15.00 Savings
4 Events = \$145.00	4 Events = \$120.00	A \$25.00 Savings
5 Events = \$180.00	5 Events = \$150.00	A \$30.00 Savings
6 Events = \$215.00	6 Events = \$180.00	A \$35.00 Savings – You get an extra event <b>FREE!</b>
7 Events = \$215.00	7 Events = \$180.00	A \$35.00 Savings
8 Events = \$215.00	8 Events = \$180.00	A \$35.00 Savings

### FAMILY MEMBER DISCOUNT

There will be a discount for extra family members on top of the existing family discounted prices. The structure of discount will be as follows: This discount applies to ONLY the 3<sup>rd</sup> family member or higher.

<u>Original Price</u>	<u>“Early Bird” Discounted Price</u>	
2 Events = \$25.00	2 Events = \$20.00	A \$5.00 Savings
3 Events = \$40.00	3 Events = \$35.00	A \$5.00 Savings
4 Events = \$55.00	4 Events = \$45.00	A \$10.00 Savings
5 Events = \$70.00	5 Events = \$60.00	A \$10.00 Savings
6 Events = \$85.00	6 Events = \$70.00	A \$15.00 Savings
7 Events = \$85.00	7 Events = \$85.00	A \$15.00 Savings
8 Events = \$85.00	8 Events = \$85.00	A \$15.00 Savings

This pricing is for all competitors; color belts and black belts alike. Don't miss out on the opportunity to save your hard earned money or enter more events.

## **HOW TO SAVE POINTS – NO MORE BLACK BELT LATE DIVISIONS!**

We are aware that there are times when a black belt may not find out they can make an event until the last minute. Previously, if a black belt registered after the deadline, they paid an additional \$10.00 and were then put in a division that was a jumble of ages, ranks, and sizes and only received "single points". We know that this has inhibited some from attending and competing in an event. We want to take away that roadblock.

Continuing at the Black Belt Nationals, we will be doing away with Late Black Belt Divisions. Black belts that register after the deadline (and even on-site) will get assigned to their appropriate age, rank, and size division and receive full event points by paying an increased competition fee. The structure of this increased competition fee at the event will be as follows:

<b><u>Original Price</u></b>	<b><u>Late Registration Price</u></b>	
2 Events = \$75.00	2 Events = \$100.00	
3 Events = \$110.00	3 Events = \$150.00	
4 Events = \$145.00	4 Events = \$195.00	
5 Events = \$180.00	5 Events = \$240.00	
6 Events = \$215.00	6 Events = \$285.00	
7 Events = \$215.00	7 Events = \$285.00	Still no additional charge for the 7 <sup>th</sup> Event
8 Events = \$215.00	8 Events = \$285.00	Still no additional charge for the 8 <sup>th</sup> Event

This pricing applies to black belt competitors only. If the lack of "full points" has prevented you from competing in the past, that obstacle has just been removed. You now have the freedom to make your decision to compete when you can without it affecting your State and World Champion possibilities. **FULL POINTS FOR EVERYONE!**

Any and all questions can be directed to the Tournament Department of ATA International Headquarters. We will be happy to help in any way that we can.